



Bret and Kris are committed to nurturing the next generation.



Dear Friends:

The great American poet, Mattie Stepanek, once said...

"Unity is strength... when there is teamwork and collaboration, wonderful things can be achieved."

Those words are so fitting when capturing the collective impact we had over the course of this past year.

With your unwavering partnership and support—whether as a member, volunteer, donor, or community partner—we've grown stronger, more connected, and more impactful than ever before. And for that, we are grateful!

It was a year defined by purposeful growth. Last year, we welcomed and served over 52,000 members, including more than 15,600 youth under the age of 19—a powerful affirmation of our commitment to nurturing the next generation. Beyond membership, we engaged an additional 12,088 individuals through programs that strengthen spirit, mind, and body. That means 1 in every 4 Fox Cities residents experienced the impact of our mission firsthand.

Thanks to the incredible generosity of our donors, foundations, and United Way Fox Cities, we received \$2.5 million in contributions. These gifts allowed us to provide over \$4.6 million in financial assistance—providing \$1.84 in community benefit for every dollar received.

As community needs evolve, so do we. In response to rising mental health concerns, social isolation, and health inequities, we've expanded our programs, deepened partnerships, and created more inclusive spaces that support holistic well-being for all.

This past year, we collaborated with more than 220 community organizations—each one bringing unique expertise, passion, and purpose to the table. These partnerships allow us to extend our reach, deepen our impact, and respond more effectively to the evolving needs of our community. We are also proud to share that, through this collective effort, the YMCA of the Fox Cities has grown to become one of the largest YMCAs in the nation—a reflection not of size alone, but of the trust and commitment we share with those we serve.

With your continued support, we're not just growing—we're growing with purpose. Together, we're building a healthier, more connected Fox Cities for generations to come.

Thank you for believing in us.

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With gratitude,

Kris Hackbarth-Horn

Board Chair & Chief Volunteer Officer

Bret Salscheider

President & Chief Executive Officer

YMCA OF THE FOX CITIES

AT A GLANCE

In 2024, the YMCA of the Fox Cities provided

\$4.6 million in direct community benefits—

MILLION Program & Community Benefit Subsidy

\$849.846

Child Care

funding essential programs like childcare, health initiatives, and financial assistance. Community support totaled \$2.5 million, resulting in \$2.1 million unmet funding need, which highlights the importance of additional local support.

BRIDGING THE GAP

\$2.1 MILLION

TOTAL CONTRIBUTIONS

COMMUNITY BENEFITS: UNMET FUNDING NEED

\$442,590 Membership







\$2.5 MILLION \$4.6 MILLION COMMUNITY BENEFITS PROVIDED

For every \$1.00 received, the Y provides \$1.84 of community benefit, ensuring that everyone has access to the Y's life-changing programs. Collectively, with our partners and key stakeholders, the Y remains committed to strengthening community.

YEARS OF SERVICE



Incorporating the Y's mission into the community through youth programs, health initiatives, familyoriented events, and ongoing adaptation based on community feedback.

BRANCHES



Serving 21 communities throughout Northeast Wisconsin by fostering belonging, growth, and collaboration through diverse programs.

CHILDCARE CENTERS



Providing full-time and part-time care for more than 1,500 children daily, making us the leading childcare provider in the Fox Cities.

OVERNIGHT CAMP

Camp Nan A Bo Sho impacts over 600 young people annually with programs that include traditional camp activities, leadership development, family events, and wilderness excursions.

52,013 MEMBERS



Including 30% youth under age 19, we enhance the Y experience by embedding our core values of caring, honesty, respect, and responsibility into every interaction.

088 PROGRAM **PARTICIPANTS**



Creating connections and fostering a sense of belonging in a welcoming space for shared experiences and lasting friendships.

2,263 VOLUNTEERS



Contributing 26,383 hours supporting youth development, healthy living, and social responsibility in our community. (Policy and Program volunteers

THE Y IS FOR...

At the YMCA of the Fox Cities, we are dedicated to nurturing the potential of every child and YOUTH DEVELOPMENT teen, serving more than 20,000 young people through a wide range of programs. These opportunities for growth, learning, and connection create supportive environments that build confidence, develop essential skills, and foster lasting friendships—helping shape a brighter future for individuals and their communities.

HEALTHY LIVING

With more than 500 programs, we empower people of all ages to achieve their full potential by providing guidance, encouragement, and resources for overall well-being.

SOCIAL RESPONSIBILITY

We are committed to inclusivity, offering financial assistance to ensure that everyone regardless of financial circumstances—has access to Y memberships and programs.

FOR YOUTH DEVELOPMENT

FOR HEALTHY LIVING

SOCIAL RESPONSIBILITY

























HERITAGE CLUB MEMBERS

The YMCA of the Fox Cities' Heritage Club members are friends of the Y who are committed to preserving the heritage of the Y for years to come. Through their generous contributions, these people have given the Y the means to maintain long-term financial stability, which ensures that our programs, traditions and mission will continue for future generations.

The YMCA of the Fox Cities gratefully recognizes the following Heritage Club Members:

Peter & Mary Abraham Anonymous Dan & Sue* Began Tom & Renee Boldt Bill & Julie Breider George & Beth Brownell Robert & Bonnie Buchanan John & Jill Burns Tom & Phyllis Burrows Amy Carpenter Gary & Amy Cebulski Mark* & Katie Chelsky Mike Cisler & Sarah Traas James & Gail Cummings Gale & Jan Davey Doug & Tina Dieterich David & Kay Eggert Donald Eichsteadt Robert & Cheryl Ellis Pete & Stephanie Emenecker Kelly & Dani Englebert Lee & Mary Erickson Michael & Patricia Exarhos Dan & Cindy Ferris Brian & Jauna Flanagan Tom Franklin Tom* & Jane Frawley Travis & Jill Froze Bud & Jody* Gadow Paul & Elaine Greene Dave & Kerry Gross Jimmy Groth Jim & Maureen Hatchell Fred & Wendy Hauser Dan & Mame Heaney Don* & Eileen Herrling

Chad Hershner & Jeff Amstutz Frank & Kathryn Herzog William & Jeanne Hoest Paul & Beth Hoffman Ron & Judy Hooyman Ray & Mary Hosmer Calvin Husmann Pat & Lisa Jermain Thomas & Monica Jeske Reid & Brenda Johnson Lance & Sharon Johnson James* & Mary Kabacinski Charitable Fund Joseph & Susan Kaufman & Family Gregory & Marilyn Kippenhan Tom & Mary Klein James & Dorene Koehne Edward & Susan Koepler David & Meg Kubisch Don & JoAnn Lang Jodi Lindquist Tom & Lori Long Jim & Su Marotz Tom & Kris Martin Dan & Cathy McClone Joe & Jackie* McGrane Dave Sebora & Jennifer McGuire Anaus McIntvre Frank* & Linda McKinney Barbara Russell & Donald Mendyke Chuck & Barb Merry Jeff & Laura Meverden Dave & Patty Ogilvie Ellen Orbison

Tom* & Jean Orbison John & Dianne* Orbison Jim & Pamela Padley Doug & Terry* Paschen Brad & Sue Pawlowski Ron* & Carol Peterson John Peterson & Martha Hemwall Al & Pattie Priske Tom Prosser Ryan & Erin Pues Robert & Mary Quasius Bill & Natalie Raaths Phil Ramlet & Vicki Winter Brian & Jennifer Rammer Mark Reinhardt Nicholas Reising & Lucy Woerfel Terri Pawer Gerald & Patricia Rickman Mike & Debbie Rohrkaste Don* & Barb Romenesko Jim & Ellen Rossmeissl David* & Joanne Rowicki Walter* & Milly Rugland Doug* & Carla Salmon Douglas & Michelle Schacht Mark & Char Schaible Scott Schanhofer John & Julie Schmidt Robert & Mary Schroeder Michael & Jacquelyn Sharkey **Judy Snavely** Sam & Marta Statz **Dennis & Juliana Steffens** Jeff & Sue Strenger Bob & Sue Sullivan

THE RESERVE OF THE PARTY OF THE

Tom & Janet* Sutter John & Sue Swanson In Memory of Billie D. & Ellen J. White
Tom & Andrea* Tatlock
Courtney Ter Horst Scott & Geralyn Theune Maurice Dresang* & Catherine Tierney Roland* & Judith Tonnell Joe & Ann Toonen Paul & Nina Trigg Steve & Peri Tyink
Dick & Ginger* Uehling
Ron & Janet Van De Hey
Keith & Janet Voss Sara Walgenbach Michael & Nikol Waters Jim & Bonnie Webb, Jr. Michael & Molly Gabler Jim & Margie* Weiss Thomas & Niki Wendt Julia & Jed Wohlt Tom & Jean Wollerman Dave Wuestenberg Bret* & Barb Younger-Krueger John & Joanne Zimmerman Tim & Jane Zuck

*In remembrance of donors who are no longer with us

CORPORATE BOARD OF DIRECTORS

YMCA OF THE FOX CITIES

The YMCA of the Fox Cities is guided by a dedicated Board of Directors made up of community leaders who volunteer their time, expertise and passion to support the Y's mission. This diverse group helps shape strategic direction, ensures fiscal responsibility and champions the values of youth development, healthy living and social responsibility. Their leadership is essential to maintaining the Y's strong community impact and long-term success.

KRIS HACKBARTH-HORN.

Board Chair & Chief Volunteer Officer
Fox Communities Credit Union

DEAN BASTEN, Vice Chair

Miron Construction

TOM MANGOLD, Treasurer

US Bank

ANDY ROSSMEISSL, Past Chair

Herrling Clark Law Firm

DR. NIKKI BRADY, Secretary

UnitedHealthCare

BETH BURNS

Fox Valley Technical College

DR. MARK COCKLEY

ThedaCare

SARAH DENCKER

Network Health

MARISSA DOWNS

Mosaic Property Ventures

DAN EVENSEN

Associated Bank

BRIAN FLANAGAN

Thrivent Financial

JOHN GRIESBACH

Diamond H2O Fox West YMCA Board Chair

SARA GUNDERSON

Gunderson Uniform & Linen

JOHN HAGINS

Community Blood Center

RICK HEARDEN

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MIKE HOLZNECHT

Bemis Company Heart of the Valley YMCA Board Chair

DEAN HUNT

Bayland Buildings, Inc Appleton YMCA Board Chair

BOB HUSS

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LISA JERMAIN

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Apple Creek YMCA Board Chair

ERIC LEMPKE

BMO Harris Bank

DAVID MORTON

Morton LTC

DAVID SAVIDES

R.W. Baird & Company Neenah-Menasha YMCA Board Chair

DR. MICHAL SLOVICK

Mosaic Family Health

SAM STATZ

Hoffman Planning, Design & Construction, Inc.

SCOTT STEINFORT

Community First Credit Union

SCOTT THUNE

Plexus Corporation

RYAN THOMPSON

Appleton Business Consulting LLC

GARTH WICINSKY

SECURA Insurance

CHRIS WISE

The C12 Group

True leadership is not about being in charge—it's about inspiring others, serving with integrity, and making a lasting impact.

FINANCIAL REPORT

Statement of Financial Position

December 31, 2024 (audited)

Cash & Short Term Investments	\$7,962,982
Receivables, net	806,343
Prepaid Expenses & Other Assets	295,280
Right of Use Assets, net	71,546
Property and Equipment, net	48,001,670
Investments	15,665,972

Total Assets \$72,803,793

Accounts Payable	\$786,589
Accrued Liabilities	880,832
Lease Liability	71,546
Deferred Revenue	1,081,645
Long-Term Debt	6,286,426

Total Liabilities \$9,107,038

Net Assets Without Donor Restriction \$58,484,717 **Net Assets With Donor Restriction** 5,212,038

Total Net Assets \$63,696,755

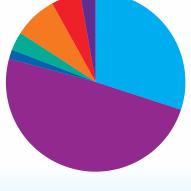
Total Liabilities & Net Assets \$72,803,793

Statement of Activities: REVENUE

Year Ended December 31, 2024 (audited)

WHERE OUR **FUNDING COMES FROM:**

2024 REVENUE BY CATEGORY



Membership Fees 30.2%	\$10,967,960
Program Fees 49.2%	17,867,431
United Way 1.6%	570,671
● Grants 3.4%	1,249,271
Contributions 7.8%	2,817,840
● Net Investment Income 5.1%	1,849,307
● Other 2.7%	997,758

Total Revenue \$36,320,238

The YMCA of the Fox Cities remains in strong financial standing, thanks to responsible stewardship, community support and a commitment to long-term sustainability. Careful budgeting and strategic investments have enabled the Y to continue providing high-quality programs

and services while maintaining financial health. This solid foundation ensures the organization can meet current needs and plan confidently for the future.

Statement of Activities: **EXPENSES**

Year Ended December 31, 2024 (audited)

PUTTING FUNDS TO WORK:

2024 EXPENSE DISTRIBUTION



wayes & belief its 04.5 %	\$22,565,055
Supplies & Food 4.8%	1,668,858
Occupancy 17.5%	6,074,293
YMCA of the USA Support 1.3%	439,390
• Other 3.1%	1,070,665
Depreciation 9%	3,147,220

Total Expenses	\$34,790,121
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Increase in Net Assets \$1,530,117



When our Human Resource team mentioned the opportunity to host a temporary student/client work experience through Lakeside Packaging Plus (LPP), we were immediately on board. LPP partners with Department of Workforce Development to place individuals in hands-on job experiences, and we were excited to welcome Jared to our Y staff as part of that program.

From the start, Jared brought such a positive energy to our team. Though his role is technically volunteer-based, the work he's doing is real—and so is the impact. He shows up, contributes meaningfully, and interacts with our staff and members just like any other team member. We hold him to the same expectations, and he meets them with a great attitude and a genuine desire to learn.

For Jared, this is more than just a job shadow—it's a stepping stone. He's learning time management, workplace etiquette, how to collaborate with colleagues, and how to communicate effectively on the job. Every day brings a chance to grow his confidence and build valuable skills that will help him succeed in future positions.

He takes feedback well, is polite and respectful, and is always willing to take on whatever we ask of him. Whether he's working behind the scenes or interacting with members in the building, he carries himself with maturity and kindness.

Most importantly, Jared feels like he belongs—and that's the heart of the Y. We're not just here to offer programs. We're here to build a community that sees people for what they can offer, not just what they might need. Jared reminds us of that every day.

The work program at the Y is about breaking down barriers and opening doors—no matter someone's background or ability. It's about saying yes to potential, and giving people the tools and support to move forward. Jared's presence on our team has enriched us all.

He's not just gaining work experience—he's showing us what belonging looks like. And we couldn't be more proud to be a part of his journey.



For one local family, the Y has been a steady presence through life's shifting seasons. Years ago, Angela and Michael first connected through swim programs when their children were young. Over time, they came and went as circumstances allowed—until more recently, when they found themselves returning in a deeper and more meaningful way.

A year and a half ago, their middle son, Jacob, began coming to the Y regularly for basketball and time in the weight room. His younger brother wanted to follow in his footsteps, eager to build his own skills. Their oldest son, Bryce—who has special needs—also needed support, particularly to build core strength. Around that same time, their family was navigating unexpected challenges: a medical diagnosis meant their household was suddenly relying on disability and VA benefits.

Knowing how much the Y could offer their boys, the family applied for financial assistance—and received it.

The timing, they say, was a true blessing. The Y became a safe and welcoming space where their kids could grow stronger,

connect with others, and simply enjoy being active. For Bryce, the support went even further. Through a partnership with a personal trainer, he was able to follow a plan tailored to his unique challenges. The results have been powerful—both physically and emotionally. The trust he's built with his trainer has inspired him to push himself in new ways.

The family also benefited from the Giving Tree program during the holidays, which provided unexpected joy during a season of uncertainty. "It made a real difference," they shared. "Our hope is to pay it forward and be the ones taking ornaments off the tree next Christmas."

Today, what matters most to this family is knowing the Y is a place where their children are safe, supported and truly seen. For them, it's not just about basketball or swimming—it's about community, belonging and the belief that there's something here for every member of the family.



Coming Full Circle: Finding Purpose and Belonging at the Y

For Dee, walking past a "We're Hiring" sign outside the Neenah-Menasha YMCA felt like more than coincidence—it felt like a sign meant just for her. Having grown up going to the Y in Southern California, the logo stirred something deep inside: a call to return to a place that had once been a meaningful part of her life. She applied for a position in Member Services and soon joined the team.

At the time, her youngest child was six years old—a child who had spent his earliest years in lockdown during the COVID-19 pandemic. As they became more involved in the Y, Dee enrolled him in as many programs as she could: swim lessons, gymnastics, pottery, dance and growth and development classes. The goal was simple—give him the chance to move, learn and reconnect with others after years of isolation.

With children ranging in age from 6 to 25, Dee has seen firsthand how the Y offers something for everyone. But it was especially meaningful to watch her youngest rediscover how

to be part of a group—how to share, listen, and thrive in a community. The Y's programs teach essential life skills in a setting that feels safe and joyful.

More than anything, Dee says, the Y is about belonging. It's a place where people are seen, accepted and supported—no matter what they may be carrying. Whether facing stress, uncertainty, or personal struggles, members walk into a space where they're not alone.

For Dee, working at the Y has been a gift. She's built lasting friendships, found community, and had the opportunity to give back. Helping others who are navigating tough times—just as she once did—has made her role even more meaningful.

The ripple effect of kindness, connection, and support is real, she says—and it's exactly what makes the Y more than just a place for programs. It's a place where lives are transformed.

ANNUAL GOLF OUTING

The YMCA of the Fox Cities' Annual Golf Outing has been a cherished tradition and a highlight event in the Fox Valley. Golfers spent the day enjoying a round of golf at North Shore Golf Club and savored delicious food and drinks provided by local vendors along the course. The event concluded with an exciting awards ceremony and live auction.

This year we are proud to announce that the outing raised \$216,000, thanks to the incredible generosity of our sponsors, participants, and community supporters. Your contributions help strengthen Y programs that serve youth and families across the Fox Cities.

2024 Golf Outing Sponsors

All Seasons Lawn & Snow
Services
Amusement Devices
Baker Tilly Virchow Krause, LLP
Bank First
Best Western Premier
Bridgewood Resort Hotel
BLC Community Bank
BMO Harris
Capital Credit Union
Carrico Aquatic Resources Inc.
Community Blood Center
Creative Imprint

First Business Bank
Fox Communities Credit Union
Fox River Vending
Galloway Company
Great Northern Corporation
Gries Architectural Group, Inc.
Gunderson Uniform & Linen
Hammett, Bellin & Oswald, LLC
Heartland Business Systems
Herrling Clark Law Firm Ltd.
Hoffman Planning, Design &
Construction
Horicon Bank

In Memory of Elaine Douglas
Jewelers Mutual Insurance
Keller Inc
Legacy Private Trust Company
Dan & Mame Heaney
Matrix
McMahon Associates, Inc.
Miron Construction Company
Morton LTC
Nurses PRN
Plexus Corporation
Progressive Converting
Robert W. Baird & Co

Scheels
Schneider National Inc.
SECURA Insurance Companies
Spectrum Insurance Group
Tomsons of Appleton
UIA Health Insurance Advisors
UnitedHealthcare
Wisconsin Timber Rattlers
Wroblewski Law
Zimmerman Architectural
Studios, Inc









ANNUAL CHRISTMAS CONCERT

The YMCA of the Fox Cities' annual Christmas Concert, For Kids From 1 to 92, continues to be a cherished holiday tradition that brings the community together in celebration and song. The 2024 concert once again featured the incredible talents of the band STEEM, Steve March-Tormé, Vic Ferrari's Michael Bailey, and a special performance by Neenah High School's "Touch of Class" string ensemble.

Held at the Fox Cities Performing Arts Center, the event offered a matinee and an evening performance to accommodate the enthusiastic crowds.

This year, we are thrilled to share that the concert raised \$85,000, thanks to the unwavering support and joyful participation of our community. Proceeds help provide vital opportunities for children and families served by the Y throughout the Fox Cities.

2024 Christmas Concert Sponsors

Schneider National Inc.
August Winter & Sons, Inc
Baker Tilly Virchow Krause, LLP
BankFirst
Gary & Amy Cebulski
Community First Credit Union
Corcoran Glass & Paint
Di Renzo & Bomier
Fox Communities Credit Union

Gunderson Uniform & Linen
Heid Family Foundation
Pete Hietpas
Jewelers Mutual Charitable Giving Fund
Legacy Private Trust Company
Mame & Dan Heaney
Menasha Corporation
Debra Michiels
Miron Construction Company
Morton LTC

Network Health
Nurses PRN
Omni Glass & Paint, LLC
Bill & Natalie Raaths
ROCK I LLC
Thrivent Financial
U.S. Venture/Schmidt Family
Foundation, Inc.
Scott & Julie Weber

